

BEST FENCE CHOICE CHECKLIST

★ Phillips Fencing

Company "B"
?

★ Company comes Recommended by people you trust <i>Ask you neighbors or business associates who they prefer</i>	30 Years Serving La Crosse	
★ An owner of the company will be on the job site to insure accuracy <i>Tom or Steve Phillips will be there to insure it's what you contracted for</i>	Yes	
★ The sales person is a certified fence professional C.F.P. <i>Tom Phillips is a CERTIFIED FENCE PROFESSIONAL ,by A.F.A.</i>	Tom Phillips, C.F.P.	
★ Number of years Company has been doing <u>this type</u> of fence <i>We have been serving the La Crosse and surrounding area since 1975</i>	Chain link 1975 Wood 1980 Aluminum 1985 Vinyl 1992	
★ Installers are Employed by the company (not subs) <i>Our installers are employees; trained and insured, not sub-contractors</i>	Yes	
★ Company is fully Insured and Bonded <i>We are fully insured by a reputable agency in La Crosse</i>	Yes	
★ This company is a "Good Neighbor" in the community <i>Membership in Chamber of Commerce, La Crosse Area Home Builders, North Central Fence Chapter, American Fence Assoc. We also support Local Charities.</i>	Yes, for Many Years	
★ Warranty Backed by Seller and / or Manufacturer <i>Ask for a written warranty backed by the Installation company as well as the manufacturer and /supplier.</i>	Both	
★ Quality of Gate & Hardware & Assesory items - Ask for specs <i>Phillips uses only the top of the line hardware for long term function</i>	Top of the Line	
★ Trust in the people to treat us fairly & respect our property <i>Phillips has earned the trust of the community with pride in the finished product</i>	Yes	
★ Previously installed sites to view for quality of finished product <i>We will provide you with a list of sites to see and people to contact</i>	Available	
★ Company has a good reputation for quality installation <i>Our main form of advertising is word of mouth</i>	We have references	
★ Total project price is a good value not just <u>cheaper</u> products <i>Many details go into providing you with a good product => ask questions</i>	Good Value	
★ How are the posts set? 'Sack-Crete' is cheaper <i>We set all the posts in good quality ready mix concrete for strength</i>	Solid Ready Mix	
★ The fence and area will be cleaned after installation <i>We are careful to leave the site cleared and your new fence clean</i>	Yes	
★ Co. must legally call to locate underground utilities before digging <i>Phillips always calls DIGGERS HOTLINE to locate underground utilities</i>	Always	
★ The Most important Aspect of this Project to me is Local office and shop for convenient service ---- full service available during and after the sale		
★ Questions I have are		



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